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WHOLE No. 937.

D. APPLETON & CO.

*PUBLISH THIS WEEK :*

**An Epitome of Herbert Spencer's Synthetic Philosophy.**

By F. HOWARD COLLINS. With a preface by HERBERT SPENCER. One vol., 12mo, cloth, xviii-576 pages, \$2.50.

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THE FUNDAMENTAL INSTITUTIONS. By Prof. W. ROBERTSON SMITH, author of "The Old Testament in the Jewish Church," "The Prophets of Israel," etc. 8vo, cloth, 488 pages, \$4.00.

**James G. Birney and His Times :**

THE GENESIS OF THE REPUBLICAN PARTY. With Some Account of Abolition Movements in the South before 1828. By WILLIAM BIRNEY. 12mo, cloth, with portrait, \$2.00.

**Practical Hints for Teachers of Public Schools.**

By GEORGE HOWLAND, Superintendent of the Chicago Schools. International Education Series, edited by WILLIAM T. HARRIS, LL.D. 12mo, cloth, \$1.00.

**The Town Dweller :**

HIS NEEDS AND HIS WANTS. By the late J. MILNER FOTHERGILL, M.D. With an introduction by B. W. RICHARDSON, M.D. 12mo, cloth, \$1.00.

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Carlyle's Complete Works, 10 or 20 vols.  
Rambaud's History of Russia, 3 vols.

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# The Publishers' Weekly.

JANUARY 11, 1890.

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## REFERENCES.

English Books, Jan. 4.

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## NOTES IN SEASON.

MACMILLAN & Co. have now ready for the American market, Tennyson's new volume, "Demeter, and other poems." In London, nearly 20,000 copies were sold within one week of the day of publication (December 13).

ROBERTS BROTHERS will publish early next month "Albrecht," a new novel by Arlo Bates, and "The Bagpipers," by George Sand, translated by Katherine Prescott Wormeley, so favorably known through her translations of Balzac's works published by this house. They have now in preparation Miss Wormeley's translation of Balzac's "Sons of the Soil."

HARPER & BROS. have just published Stanley's letters, telling the story of Emin's rescue, accompanied by illustrations and a map showing the traveller's route from the Congo to the coast. Sir William Mackinnon, chairman of the Emin Pasha Relief Committee, adds some interesting material to the volume. It is of course understood that this book will not in any way trench upon Mr. Stanley's great work, which cannot possibly be published for several months.

E. P. DUTTON & Co. expect to have ready for delivery at once the handsomest lines of Valentine and Easter goods they have ever presented to the public. Samples of all are now ready for inspection and bear out liberally all this house claims for them. The monotint has given way to colors and new kinds of tints, and the ordinary booklet has been supplanted by the shaped or cut-out books, of which the few that were introduced last year became so popular.

THE J. B. LIPPINCOTT Co. publish this week "A Conversation on Mines Between Father and Son," a lecture on the atmosphere and explosive gases by William Hopton, to which are added questions and answers to assist candidates to obtain certificates for the management of collieries; "A Text-Book of Assaying," by J. J. and C. C. Beringer, for the use of students, mine managers, etc.; and a new novel by a Nashville pen, called "Miss Breckenridge, a Daughter of Dixie."

D. APPLETON & Co. publish this week "An Epitome of Herbert Spencer's Synthetic Philosophy," by F. Howard Collins, with a preface by Herbert Spencer; "The Religion of the Semites," by Prof. W. Robertson Smith; "James G. Birney and His Times," by William Birney, giving the genesis of the Republican party, with some account of Abolition movements in the South before 1828; "The Town Dweller," by the late J. Milner Fothergill; a new volume in the *International Scientific Series* on "The Physiology of Bodily Exercise," by Fernand Lagrange, and one in the *International Education Series* on "Practical Hints for Teachers of Public Schools," by George Howland, Superintendent of the Chicago schools.

D. LOTHROP COMPANY publish this week a little volume addressed to all workers with hand and brain, entitled "The Shop," devoted to the possibilities and probabilities of social, home, church, and political reform, by Albert E. Winship, editor of the *Journal of Education*; "Aids to Endeavor," by Mrs. Castle, a timely collection designed for the public and private use of members of Christian Endeavor Societies, with an introduction by Rev. Dr. Francis E. Clarke, President of the U. S. Soc. of Christian Endeavor; "Those Raeburn Girls," by Mrs. A. F. Raffensperger, a suggestive and inspiring volume for the thousands of ambitious young women who are struggling with the problem just how to become self-supporting; also, in the *Spare Minute Series*, "Well Springs of Wisdom," a volume of selections from the words of England's famous preacher, Frederick William Robertson, compiled by Rose Porter. They have also just issued new editions of Margaret Sidney's "Little Red Shop," Frances Eaton's "Queer Little Princess," Mary Bathurst Deane's "Three Little Maids," Annie E. Ryder's "New Every Morning," and a library edition of Elbridge S. Brooks' "Story of the American Soldier," uniform with the library editions of the same author's "stories" of the American Sailor and Indian.



## WEEKLY RECORD OF NEW PUBLICATIONS.\*

The abbreviations are usually self-explanatory. *c.* after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked *c. ed.*; translations, *c. tr.*; *n. p.* in place of price, indicates that the publisher makes no price, either net or retail, and quotes prices to the trade only upon application.

A colon after initial designates the most usual given name, as: *A:* Augustus; *B:* Benjamin; *C:* Charles; *D:* David; *E:* Edward; *F:* Frederic; *G:* George; *H:* Henry; *I:* Isaac; *J:* John; *L:* Lewis; *N:* Nicholas; *P:* Peter; *R:* Richard; *S:* Samuel; *T:* Thomas; *W:* William.

Sizes are designated as follows: *F.* (folio: over 30 centimeters high); (*Q.* 4to: under 30 cm.); *O.* (8vo: 25 cm.); *D.* (2mo: 20 cm.); *S.* (16mo: 17½ cm.); *T.* (24mo: 15 cm.); *Tt.* (32mo: 12½ cm.); *Fe.* (48mo: 10 cm.). *Sq.*, *obl.*, *nar.*, designate square, oblong, narrow books of these heights

- \*Allinson, Francis G. Greek prose composition; exercises for writing connected Greek prose; with introductory notes on syntax and idiom and rules for cases and accent. Bost., Allyn & Bacon, 1890. 204 p. 16°, cl., \$1.20.
- Barker, G. F., *M.D.* An account of the progress in physics in the year 1886. From the Smithsonian Report for 1886-'87. Wash., D. C., Smithsonian Institution, 1889. 327-386 p. O. (Miscellaneous coll., no. 701.) pap.
- Bell, Alex. Melville. Popular manual of vocal physiology and visible speech. N. Y., N. D. C. Hodges, 47 Lafayette Pl., [1889.] c. 59 p. S. bds., 50c. (*Corr. title.*)
- Bellamy, C. J. An experiment in marriage: a romance. Albany, N. Y., Albany Book Co., 1889. 286 p. D. cl., \$1; pap., 50c.  
C. J. Bellamy is the brother of Edward Bellamy, who wrote "Looking backward"; he is also the author of "The Breton mills" and "A moment of madness." This is an audacious treatment of the subject of love and marriage. In the guise of a story a history is given of a socialistic experiment made in California. The place is called Grape Valley—the men and women only living together as husbands and wives as long as love lasts; the marriage is easily dissolved and another as quickly entered into. The children are cared for by the State.
- Boehmer, G. H. Report on Smithsonian exchanges for the year ending June 30, 1887. From the Smithsonian Report for 1886-'87. Wash., D. C., Smithsonian Institution, 1889. 29-52 p. O. (Miscellaneous coll., no. 674.) pap.
- Bolton, H. Carrington. An account of the progress in chemistry in the year 1886. From the Smithsonian Report for 1886-'87. Wash., D. C., Smithsonian Institution, 1889. 387-447 p. O. (Miscellaneous coll., no. 702.) pap.
- Booth, Maud B. Beneath two flags. N. Y., Funk & Wagnalls, 1889. c. 288 p. il. D. cl., \$1.  
Partly an explanation and partly a vindication of the "Salvation Army." The author is the wife of Marshal Booth, who is the son of General William Booth, founder and leader of the whole movement. The book is full of incidents and deeply interesting.
- \*Booth, Walter S. The poundmaster's manual for the state of Minnesota: a complete guide for poundmasters in their duties under the general statutes and special herd laws of the state. 2d ed. Minneapolis, Walter S. Booth, 1890. c. '89. 160 p. 16°, pap., 25 c.
- \*Booth, Walter S. The township manual for the state of Minnesota: a complete guide for township officers in their various duties under statutes. 10th ed. Minneapolis, Walter S. Booth, 1890. c. '89. 174 p. 12°, pap., 75 c.
- \*California. *Supreme ct.* Reports of cases; C. P. Pomeroy, rep. V. 79. San Francisco, Bancroft-Whitney Co., 1889. c. 32+779 p. 8°, shp., \$4.
- \*Catherwood, Mary Hartwell. The story of Tonty. Chic., A. C. McClurg & Co., 1890. 227 p. 12°, cl., \$1.25.
- Collins, Wilkie. Blind love: a novel; with a preface by Walter Besant. N. Y., Appleton, 1890. 6+312 p. D. (Appleton's town and country lib., no. 44.) pap., 50 c.  
"Blind love" is the novel Wilkie Collins was writing for the *Illustrated London News* at the time of his death. Although left unfinished, there were numerous notes by the author, and the plot written out in full, enabling another to finish the work. This task was intrusted to Walter Besant, who has followed Wilkie Collins' notes to the letter. The tale is of Ireland and the Irish Invincibles. There is also a love affair, which has many episodes.
- \*Cook, Clarence. Art and artists of our time. In 60 pts. Pts. 1-20. N. Y., Selmer Hess, 1890. ea. il. 4°, pap., 25 c.
- Cosmic law (The) of thermal repulsion: an essay suggested by the projection of a comete's tail. N. Y., J. Wiley & Sons, 1889. c. 3+60 p. D. cl., 75 c.
- Crawford, Oswald. Sylvia Arden: a novel. N. Y., Frank F. Lovell & Co., [1890.] 198 p. D. (Lovell's international ser., no. 39.) pap., 30 c.
- Dana, E. S. An account of the progress in mineralogy in the year 1886. From the Smithsonian Report for 1886-'87. Wash., D. C., Smithsonian Institution, 1889. 449-476 p. O. (Miscellaneous coll., no. 703.) pap.
- Darton, Nelson H. An account of the progress in North American geology in the year 1886. From the Smithsonian Report for 1886-'87. Wash., D. C., Smithsonian Institution, 1889. 189-229 p. O. (Miscellaneous coll., no. 697.) pap.
- \*De Costa, B. F., *D.D.* Pre-Columbian discovery of America by the Northern. *New rev. enl. ed.* Albany, N. Y., Joel Munsell's Sons, 1889. 8°, cl., \$3.
- Deems, C. F., *D.D.* Weights and wings: a book for the family; with an introduction by Bishop J. F. Hurst. N. Y., Wilbur B. Ketcham, [1890.] c. '89. 17+272 p. por. O. cl., subs., \$2; \$2.75; hf. rus., \$3.75.  
Contains some of the best utterances in prose and poetry of the author.
- \*Elphinstone, Howard Warburton, Norton, Robert F., and Clark, James W: Rules for the interpretation of deeds; with a glossary; with notes and references to Am. cases by H. F. Stitzell. Phil., The Blackstone Pub. Co., 1889. c. 621 p. (Text-book ser., v. 3, no. 36.) 8°, pap., subs., \$19 per year.
- \*Forbes, Harriette Merrifield. The hundredth town: glimpses of life in Westborough, 1717-1817. Bost., Estes & Lauriat, 1889. 12°, cl., \$1.25.
- Gillette, W: A legal wreck. N. Y., J. W. Lovell Co., [1890.] c. 2+288 p. il. D. (American novelists' ser., no. 18.) pap., 25 c.
- \*Goodholme, T. D., ed. Domestic cyclopedia of

\*In this list, the titles generally are verbatim transcriptions (according to the rule of the American Library Association) from books received. Books not received are indicated by a prefixed asterisk and this office cannot be held responsible for the correctness of their record.



- practical information. [*New issue.*] N. Y., C: Scribner's Sons, 1889. 650 p. il. 8°, cl., \$5; shp., \$6.50; hf. tky. mor., \$8.
- Haskell, T: Nelson.** Young Konkaput, the king of Utes: a legend of Twin Lakes; and occasional poems. Denver, Col., Collier & Cleaveland, [Chain, Hardy & Co.] 1889. c. 507 p. il. and por. S: cl., \$1.50; mor., \$2.50.
- Herbert, H: W.** ["Frank Forrester," *pseud.*] The fair Puritan: an historical romance of the days of witchcraft. Phil., J. B. Lippincott Co., 1890. c. 75. 222 p. S (Lippincott's ser. of select novels, no. 104.) pap., 25 c.
- This romance was prepared for the press by Mr. Herbert in 1856, but commercial disaster interfered with its publication. It is now first given to the public, although its author has long been dead. It is an American novel, as its title shows, the scene laid during the excitement that followed the burning of the Salem witches.
- Hough, Walter.** The preservation of museum specimens from insects and the effects of dampness. From the Report of the National Museum, 1886-'87. Wash., D. C., Government Printing Office, 1889. 549-558 p. O. (Miscellaneous coll., no. 720.) pap.
- Huxley, T: H.** The advance of science in the last half century. From the Smithsonian Report for 1886-'87. Wash., D. C., Smithsonian Institution, 1889. 59-98 p. O. (Miscellaneous coll., no. 695.) pap.
- Kelsey, Francis W.** An outline of Greek and Roman mythology. Bost., Allyn & Bacon, 1889. 40 p. 12°, pap., 20 c.
- Libbey, W.: jr.** An account of the progress in geography and exploration in the year 1886. From the Smithsonian Report for 1886-'87. Wash., D. C., Smithsonian Institution, 1889. 313-325 p. O. (Miscellaneous coll., no. 700.) pap.
- Looking forward; il.** by Baron De Grimm, E. Zimmerman, Walt McDougall, and others. Chic., F. T. Neely, 56-58 Wabash Ave., 1889. c. 176 p. D. cl., 50 c.; pap., 25 c.
- A prophetic vision of the World's Fair of 1892. Chicago is described as its location, and its wonders, as here depicted, are scarcely among the possibilities.
- \*Loti, Pierre.** An Iceland fisherman; from the French by Anna Farwell de Koven. Chic., A. C. McClurg & Co., 1889. 252 p. 12°, cl., \$1.
- McMillan's agricultural and nautical almanac** for 1890; with astronomical tables adapted to the Provinces of New Brunswick and Prince Edward Island. St. John, N. B., J. & A. McMillan, 1890 [1889.] 203 p. D. cl., 75 c.; pap., 10 c.
- Maitland, E:** The pilgrim and the shrine; or, passages from the life and correspondence of Herbert Ainslie. *New ed.*, with corr. and additions. N. Y., J: W. Lovell Co., [1890.] 6+467 p. D. (Lovell's occult ser., no. 3.) pap., 50 c.
- Marcou, J: Belknap.** Bibliography of North American paleontology in the year 1886. From the Smithsonian Report for 1886-'87. Wash., D. C., Smithsonian Institution, 1889. 231-287 p. O. (Miscellaneous coll., no. 698.) pap.
- Mathers, Helen. Hedri; or, blind justice.** N. Y., Frank F. Lovell & Co., 1889. 154+99 p. D. (Lovell's household lib., no. 277.) pap., 25 c.
- Mathers, Helen. Hedri; or, blind justice.** N. Y., J: W. Lovell Co., [1890.] 99 p. D. (Lovell's lib., no. 1458.) pap., 20 c.
- \*Michigan. Supreme ct.** Cases decided Jan. 7 to July 11, 1889; W: D. Fuller, st. rep. V. 75. Chic., Callaghan & Co, 1889. c. 43+698 p. 8°, shp., \$3.50.
- \*Montana, (Territory of.)** Laws, resolutions and memorials passed at the sixteenth regular session of the legislative assembly, held at Helena, Jan. 14-Mar. 14, 1889; to which are prefixed the constitution of the U. S., [etc.] Pub. by authority. Helena, Journal Pub. Co., pub. prs., 1889. no c. 12+260 p. 8°, shp., \$3.25.
- \*Nebraska.** Laws, joint resolutions, and memorials, passed by the legislative assembly at its twenty-first session, begun and held at the city of Lincoln, Jan. 1, 1889. Pub. by authority. Omaha, H: Gifson, st. pr., 1889. no c. 21+688 p. 8°, shp., \$2.
- \*Nelson, Harry Leverett.** Bird-songs about Worcester. Bost., Little, Brown & Co., 1889. 131 p. 16°, cl., *net*, \$1.
- \*New Hampshire.** Laws passed June session, 1889. Manchester, J: B. Clarke, pub. pr., 1889. no c. 288 p. 8°, shp., \$1.50.
- \*New York. Ct. of appeals.** Reports of cases, from and including decisions of June 4, 1889, to decisions of Oct. 15, 1889, with notes, references, and index; by H. E. Sickels, st. rep. V. 115. Alb., Banks & Bros., 1889. c. 20+763 p. 8°, shp., \$2.50.
- \*New York State reporter; cont.** all the current decisions of the courts of record of New York State, namely: court of appeals, supreme court, New York superior court, New York common pleas, superior court of Buffalo, city court of N. Y., city court of Brooklyn, and the surrogates' courts, [1889;] ed. by R. M. Stover. V. 23, with index and table of cases. Albany, W. C. Little & Co., 1889. c. 11+26+1124 p. 8°, shp., \$3.50.
- \*Peter, P. A.** History of the Reformation. Columbus, O., Lutheran Book Concern, 1890. 16°, cl., 75 c.
- Richards, C: R., and O'Neil, H: P.** Manual training in the public schools. N. Y., N. Y. College for the Training of Teachers, 1890. c. '89. 29 p. O. (Educational monographs, v. 3, no. 1.) pap., 20 c.
- Two papers prepared for and read at the New York Conference of Educational Workers, Oct. 24, 1889. The one deals with "what manual training should be introduced into the Public Schools," the other with "manual training as introduced into the New York Public Schools."
- Rockwood, C. G.: jr.** An account of the progress in vulcanology and seismology in the year 1886. From the Smithsonian Report for 1886-'87. Wash., D. C., Smithsonian Institution, 1889. 289-312 p. O. (Miscellaneous coll., no. 699.) pap.
- \*Sadliers' Catholic directory almanac and ordo** for 1890. 58th annual publication. N. Y., D. & J. Sadlier & Co., 1890. 12°, pap., \$1.25; cl., \$1.50.
- \*Salomons, Sir D:** Electric light installations and the management of accumulators: a practical handbook. *5th rev. and enl. ed.* N. Y., D. Van Nostrand Co., 1889. 348 p. il. 12°, cl., \$1.50.
- Schultze, A.** The books of the Bible briefly analyzed for use in Bible instruction and for Bible students in general. *2d ed., rev. and corr.* Easton, Pa., H. T. Frueauff, 1890. c. '89. 40 p. S. pap., 20 c.



\*Smith, Jeanie O. Day lilies: poems. N. Y., G. P. Putnam's Sons, 1890. 12°, cl., \$1.50.

\*Stanley, Arthur Penrhyn, D.D. The life and correspondence of Thomas Arnold, D.D., sometime head-master of Rugby School. N. Y., Ward, Lock & Co., 1890. 548 p. 12°, hf. mor., \$1.50; same, 548 p. por. and il. 12°, cl., 75 c.

Stanley, H: M. The story of Emin's rescue as told in Stanley's letters; published by Mr. Stanley's permission; ed. by J. Scott Keltie. N. Y., Harper, 1890. c. '89. 176 p. map, O. cl., 50 c.

A compilation from material scattered through many newspapers and covering many months. The extracts are not only from Stanley's letters, but from those of other members of the expedition which left England in January of 1887, to rescue Emin Bey from the hordes of the Mahdi and the young King of Uganda. This little compilation trenches in no way upon the important history of the expedition Mr. Stanley has in hand.

Stearns, Rob. E. C. Ethno-conchology: a study of primitive money. From the Report of the National Museum, 1886-'87. Wash., D. C., Government Printing Office, 1889. 297-334 p. pl. O. (Miscellaneous coll., no. 718.) pap.

Talmage, Rev. T. De Witt. Great Britain through American spectacles; [also.] Some letters to young people, by Rev. T. De Witt Talmage and others. N. Y., J: W. Lovell Co., [1890.] c. '85. 2+131 p. D. (American novelists' ser., no. 17.) pap., 25 c.

\*Taylor, J. M. A college algebra. Bost., Allyn & Bacon, 1889. 320 p. 16°, cl., \$1.50.

Unitarianism; its origin and history: a course of sixteen lectures delivered in Channing Hall, Bost., 1888-'89. Bost., American Unitarian Assoc., 1890. c. '89. 27+394 p. D. cl., \$1.

Contents: Early Christian doctrine, by Rev. Jos. H. Allen; Christianity from the fifth to the fifteenth century, by Rev. Andrew P. Peabody; Unitarianism and the Reformation, by Rev. Seth C. Beach; Unitarianism in England, by Rev. Brooke Herford; The contact of American Unitarianism and German thought, by Rev. Jos. H. Allen; The church and the parish in Massachusetts, by Rev. G. E. Ellis; Early New England Unitarians, by Rev. Andrew P. Peabody; Channing, by Rev. G. W.

Briggs; Transcendentalism, the New England Renaissance, by Rev. Francis Tiffany; Theodore Parker, by Rev. S. Barrett Stewart; Unitarianism and modern literature, by Rev. Francis Hornbrooke; Unitarianism and modern Biblical criticism, by Rev. Ja. De Normandie; Unitarianism and modern scientific thought, by Rev. T. R. Slicer; The law of righteousness, by Rev. G. Batchelor; The relation of Unitarianism to philosophy, by Rev. C. Carroll Everett; Ecclesiastical and denominational tendencies, by Rev. Grindall Reynolds.

Walker, Francis A. First lessons in political economy. N. Y., H: Holt & Co., 1889. c. 8+323 p. D. (Amer. sci. ser., elementary course.) cl., \$1.25.

For use in high schools and academies. In preparing a text-book for students of fifteen, sixteen, or seventeen years, the author has not thought it necessary to make the work childish. It is no "primer of political economy" which is offered, but a substantial course of study. The chief characteristics are: a clear arrangement of topics; a simple, direct, and forcible presentation of the questions successively raised; the avoidance, as far as possible, of certain metaphysical distinctions which the author has found perplexing to students of even a greater age; a frequent repetition of cardinal doctrines; and a liberal use of concrete illustrations, drawn from facts of common experience or observation.

Warden, F., [pseud. for Florence Alice Price, now Mrs. G: E. James.] Nurse Revel's mistake: a novel. N. Y., Frank F. Lovell & Co., [1890.] 242 p. D. (Lovell's international ser., no. 44.) pap., 30 c.

\*Warren, W: Life and memoirs of William Warren, the comedian; with a full account of his golden jubilee. Bost., Ja. Daly, 155 Franklin St., 1889. il. 12°, cl., 50 c.

\*Washington. Constitution, with marginal notes and full index. Prepared by Andrew Woods. Seattle, The W: H. Hughes Co., prs., 1889. c. 37 leaves. 8°, pap., 75 c.

White, Matthew, jr. Eric Dane; or, the football of fortune. N. Y., Frank F. Lovell & Co., [1890.] c. 218 p. il. S. (Leather-clad tales, no. 3.) pap., 25 c.

\*Willis, the pilot; a sequel to the "Swiss Family Robinson;" tr. from the best original editions, by H: Frith. N. Y., Ward, Lock & Co., 1890. 295 p. il. 12°, cl., 75 c.

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## AUCTION SALES.

[We shall be pleased to insert under this heading, without charge, advance notices of auction sales to be held anywhere in the United States. Word must reach us before Wednesday evening, to be in time for issue of same week.

JANUARY 13, to A.M., and 2 P.M.—Miscellaneous old books from several private libraries.—*Ezekiel & Bernheim.*

JANUARY 14 to 18, 3 P.M.—Library of the late Prof. Alex. Johnston, of Princeton, N. J., comprising standard and scientific works (954 lots).—*Bangs.*

JANUARY 17.—Library of the late Wilkie Collins.—*Puttick & Simpson*, 47 Leicester Sq., W. C., London.

JANUARY 20, 21, 22, 7 P.M.—Americana, medical, law, and miscellaneous. Thomas Dowling, Washington, D. C.—*J. H. Hickcox*, Washington, D. C.

JANUARY 27.—Library of Wm. F. Johnson, of Boston, comprising many scarce first editions of English and American authors and an extensive collection of Cruikshankiana. Also, his collection of autograph letters.—*Bangs.*

FEBRUARY 3-8.—S. L. Barlow collection of Rare Books (2784) sold by Am. Art Association, N. Y., under the management of J. O. Wright, of 860 Broadway. Books will be ready for inspection at the rooms of the Am. Art Association January 24 or 25. (*Catalogues now ready.*)

MARCH —.—Library of the late Hamilton Cole, of New York.—*Bangs.*

## PERSONAL NOTES.

MR. D. I. MACFADYEN, for many years connected with Thos. Nelson & Sons, has withdrawn and entered the service of Messrs. Knapp & Co., lithographers.

MR. V. M. CORVELL, buyer and manager of the book department of the Western News Company, Chicago, for the past ten years, has accepted a situation with Rand, McNally & Co., of Chicago, as manager of their book publication department.

## GOOD WORDS FOR THE "TRADE LIST ANNUAL."

It is invaluable to us. We use it constantly, and, as it were, coin money by its perusal.

LIEBMAN BROS. & OWINGS, Brooklyn, N. Y.

Have a file since 1876, and would not be without the current issue for several times its cost. If ALL publishers would go into it, would cheerfully pay \$3 per copy, as it saves "space," "time," and "worry."

R. M. MANSFORD, Memphis, Tenn.



# The Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

JANUARY 11, 1890.

The editor does not hold himself responsible for the views expressed in contributed articles or communications.

All matter, whether for the reading-matter columns or our advertising pages, should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

In case of business changes, notification or card should be immediately sent to this office for entry under "Business Notes." New catalogues issued will also be mentioned when forwarded.

Publishers are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, to insure correctness in the final entry.

*"Every man is a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help thereunto."*—LORD BACON.

## "STANDARDS" AND "TRASH."

THE condition of the book trade in the past few years has done much to justify the prevalent superstition that it does not pay to publish really good books. A correspondent, whose letter we reprint elsewhere, speaks of our frequent mention of "the fact that the most valuable books are those which are the least profitable to the publisher and have the smallest sale." We do not recall that we have ever presented that, in this broad way, as a fact, although we have lamented that a good deal of trash has very wide sale. On the contrary, while we have to recognize that the book trade system of distribution which is needed to market books of standard value, is not what it should be and not what it used to be, yet there is good evidence that really valuable books are still worth publishing. This fact has doubtless been obscured by the prevalence of cheap reprints, the fashion of "flat books" for Christmas sale with less regard to literary contents than to mechanical get-up, and the gimcrackery of booklets and such things, but the sales of the Christmas season just past have shown that really good editions, tasteful and not too expensive, of what may fairly be called standard books, have been positively remunerative. Among the chief successes of the year have been Burrows' "Lorna Doone," Houghton, Mifflin & Co.'s "Marble Faun," Scribners' "Dream Life" and "Reveries," and Harpers' "Letters of Motley;" all of them books for all time as well as Christmas time. We believe that the experience

of this past year will lead publishers again in the direction of making this class of books rather than Christmas flummery.

There has undoubtedly, however, been among leading publishers in recent years an indisposition to take up new enterprises of high character whose success would be slow but sure. It is the proper function of a really great publishing house, with capital and a history behind it, to find its success in promoting literature by taking risks which an author cannot take, but which are likely not to be risks in the long run under capable publishing management. We have known of more than one projected work requiring great outlay both in time and study on the part of capable authors which has been put aside because of this present unwillingness of publishers to do what publishers were accustomed to do a generation ago. Mr. Henry Adams, a scholar with the advantage of wealth, could afford not only to write his recent history without publishing encouragement but to print it in advance of publication for correction by the scholars whom he consulted. But most authors are not men of wealth, and if they are prudent men, cannot afford to enter on great undertakings without a reasonable certainty that they will see the light at the hands of some publisher of standing. The ordinary reply of publishers that they will be pleased to examine the manuscript when completed, does not meet this class, though Professor McMaster, for one instance, did indeed take the risk of preparing his first volume without such definite encouragement. Of course a conservative publisher cannot be expected to pledge in advance that he will publish and insure success for an unwritten work. But there is a middle ground of encouragement which should not be neglected by publishers. Enterprises projected by men who have proved themselves capable scholars and which are of a nature if well done to attain final if slow success, are just those which should have encouragement from publishers who are really masters of their calling.

Our correspondent, however, asks another question—why the public does not buy labor-saving books, produced by publishers at enormous expense, and combining the value of numerous individual books which in the aggregate cost much more than the price of the combined volume. We should answer that the public do buy such books when they are what the public want, and are presented to the public in the right way. Witness the enormous sale in this country of the *Encyclopædia Britannica*, in three several editions, the cheapest of them aggregating a considerable cost for the set. A number of others might be cited. When a book of this kind fails to pay, it means either that the public has not agreed with the author, or editor, or publisher as to the prac-



tical "value" of the book—in which case the public is the only judge; or that it has not been adequately presented to the public—and we must sadly confess that the distributing machinery of the "regular" trade is not in good shape for the most effective work. But good books, well pushed, do still pay, and it is worth while for publishers to issue them.

We throw out these suggestions at the beginning of the new year, when new enterprises are apt to arise in the minds of authors and publishers, because with the decadence of cheap reprinting and the probability of an international copyright law, there should be opportunity for a renaissance of good publishing. A publishing house, old or new, holds or wins repute, not so much by making a large catalogue as by producing a more limited number of books of real literary importance and consequently of permanent sale.

WE were in error in recording in our last issue as published Brown's "Genesis of the United States," which Messrs. Houghton, Mifflin & Co. will as a matter of fact not have ready for some time. Our error arose from the fact that the book had been advertised as ready, and we had not received notice of the postponement of its publication.

#### CONTRIBUTIONS OF THE BOOK TRADE TO THE HOSPITAL SATURDAY AND SUNDAY ASSOCIATION FUND.

THE following is a list of the subscribers in the Book Trade to the Hospital Saturday and Sunday Association Fund for 1890. Compared with the amounts subscribed by other trades, and compared even with the amounts contributed heretofore by the book trade, this year's showing is a poor one. We imagine it is because it is no one's business in particular to get at the trade in this matter, and because the occasion itself occurs at a time when the book trade above all others is too driven to think of anything but business. Yet it ought not to be so, because, as we have said before, this is a practical charity through which the principals and their employés will be directly benefited if they care to avail themselves of it. Each subscriber is entitled to the use of a bed for one day for every dollar he subscribes:

Engineering News.....	\$5.00
Fords, Howard & Hulbert.....	5.00
PUBLISHERS' WEEKLY.....	5.00
Burnz & Co.....	5.00
A. H. Leypoldt.....	5.00
F. W. Christern.....	5.00
Selma Hess.....	5.00
F. A. Stokes.....	10.00
Charles Collins.....	10.00
Dick & Fitzgerald.....	10.00
W. D. Barnes.....	10.00
H. B. Barnes.....	15.00
Henry Holt & Co.....	25.00
D. Appleton & Co.....	50.00

\$165.00

#### STATIONERS' BOARD OF TRADE—ANNUAL MEETING.

THE annual meeting of the Stationers' Board of Trade was held at its rooms on the 7th inst., President George L. Pease presiding. In his report the President said that the year had been a prosperous one. Referring to the difficulties under which the Bankruptcy Department had labored on account of the lack of uniformity in the bankruptcy laws of the different States, he strongly urged the members to use their influence in favor of the Torrey Bankruptcy Bill, soon to come up before Congress. C. T. Dillingham, chairman of the Executive Committee, reported 1200 claims handled during the year by the Failure and Assignment Department. They aggregated \$219,853.16, of which \$40,283.14 was collected. The Collection Department received 2044 claims, amounting to \$169,817.60. The collections were \$64,076.13. The present membership of the Board is 187. At the election of trustees the following were chosen: Alexander Agar, James C. Aikin, Henry C. Bainbridge, Walter G. Berlin, Bloomfield Brower, C. T. Dillingham, Oscar S. Greenleaf, William C. Horn, Samuel I. Knight, Amos M. Lyon, John McLoughlin, J. K. Osborn, George L. Pease, Frank Squier, Iwan von Auw, James S. Warren, Frank Wood, and Edwin Young, all of whom, except Messrs. Osborn, Warren, Wood, and Young, were reelected.

#### COMMUNICATIONS.

##### THE SALE OF "VALUABLE" BOOKS.

PHILADELPHIA, January 4, 1890.

To the Editor of the Publishers' Weekly:

SIR: You often comment on the fact that the most valuable books and those which are the least profit to the publishers have the smallest sale. Why is it? The bookbuying public are constantly demanding works that will be of permanent value, and such as will save them from having to buy individual authors and portions of subjects and such as will (to the general reader) be equal to the possession of a library of them, by containing critical estimates of all authorities, so that the reader has his study made easy and can form intelligent conclusions of his own, be able to read to advantage any current material on the subject, and buy intelligently individual authors as he really wants them. Yet when enormous expense has been made by publishers to produce such books, no generous appreciation is shown by the public to encourage further attempts to do costly, painstaking, and meritorious work. Many instances could be cited, and several notable ones. The difficulty is, the reading public will not carefully enter into the spirit of really good books and so understand how necessary they would be to have. A great many imagine because a work costs forty or fifty dollars for a set, they cannot afford to buy it, and yet continue to spend hundreds of dollars in the same direction on two to five dollar single books, all of which would be read to better advantage did the bookbuyers first possess the work they without proper deliberation have passed as beyond their means. The writer knows from experience 'tis easier to sell books of transient importance and which are *really extravagant purchases* to many who buy, than to find purchasers for books which have great value for the price charged, and of *lasting value* as books of reference and pleasurable study.

No wonder publishers hesitate to go to enor-



mous outlay to make books *which really are time and money savers to the general reader*, when so little appreciation is shown by them to respond.

Yours truly, GEORGE MACLEAN.

#### A PLEA FOR CLOSE DISCOUNTS AND TRADE REFORM.

ROCKFORD, ILL., Dec. 28, 1889.

Editor of the Publishers' Weekly:

DEAR SIR: We particularly wish to congratulate and encourage you in your earnest efforts in two or three things which seem to us to be of vital interest to American booksellers, viz.: international copyright, the system of close discount to the retail trade, and a reduction of the publishers' retail list. Make a list mean the *fair retail* price of a book, something near its true market value.

It seems to us this is the only hope of the retail book trade, the only business-like way in which we can successfully meet the bazaar and dry-goods trade. \*\*\*

#### OBITUARY.

HENRY P. NICHOLS.

HENRY P. NICHOLS, one of the veterans of the book trade and member of the old firm of Crosby & Nichols, died at his residence in Boston, Dec. 21, at the age of 73 years. Mr. Nichols was a native of Salem (where his father, George Nichols, was for many years a noted auctioneer), and went from there to Boston in 1844, in which year he formed, with his friend Wm. H. Crosby, the bookselling firm of Wm. H. Crosby & H. P. Nichols. Eight or ten years after Mr. Joseph Ainsworth was admitted as a partner, and the firm became Crosby, Nichols & Co. Their business having become considerably enlarged, they removed to a more commodious store at 111 Washington Street. Shortly after this removal they purchased the book stock and good-will of John P. Jewett & Co., three doors above, at 117 Washington Street, and transferred their business to the latter place, where they remained for a number of years. In 1860 Mr. W. Lee, of Lee & Shepard, who had then just returned from Europe, was admitted into the firm, which became Crosby, Nichols, Lee & Co. Two years after, the firm failed and reorganized as two separate concerns—Crosby & Ainsworth, who took over the wholesale business of the old firm, and Nichols & Noyes, who continued the retail business at 117 Washington Street. Mr. Lee, it will be remembered, in that year went into business with his old friend, the late Mr. Charles A. B. Shepard. Some time after, the firm of Nichols & Noyes was dissolved, and the business carried on under the name of Noyes, Holmes & Co., who removed to 221 Washington Street. Mr. Nichols continued the relations with the house as salesman, and subsequently with its successors, Lockwood, Brooks & Co., Cleaves, Macdonald & Co., and Wm. Macdonald & Co.

Mr. Nichols was of a retiring disposition, and was held in the highest esteem in and out of the trade. He was in every sense of the word an honor to the profession he followed for so many years. The imprint of his firm was borne by a number of the best publications, among which we now remember the *North American Review*, *Christian Examiner*, *Religious Miscellany*, the well-known Payson and Dunton's copy-books,

Channing's complete works, etc. Mr. Nichols' death was caused by a blow over the eyes, from the shaft of a herdic which ran him down three days previous to his death.

EDWARD C. SWAYNE.

UNEXPECTEDLY the news comes of the sudden death, in the prime of manhood, of Edward C. Swayne, of E. P. Dutton & Co. On the evening of the 5th inst., while walking along East 129th Street, New York City, and only a block from his house, he staggered and fell, and before aid could be summoned he was dead. It is supposed that a heart trouble was the immediate cause of his death. Mr. Swayne, who is well known to the trade throughout the country, was born in Dorchester, N. B., in 1849. He came to New York when quite young, and began his career in the book business in the New York office of Ticknor & Fields. When E. P. Dutton & Co. bought out the "Old Corner," Swayne entered their employ, and worked himself up step by step until in 1882 his services were recognized by admitting him to a partnership. He was on the road for a number of years until he took charge of the manufacturing department. Then his absence for months in Europe making arrangements with English and German printers and lithographers necessarily restricted his calls upon the trade in this country to the larger cities. Mr. Swayne was a man of athletic build, and had the appearance of enjoying excellent health.

ANDREAS PERTHES, of the famous house that publishes the *Almanach de Gotha*, died from influenza on the 4th inst.

GEORGE T. PATTERSON, the well-known stationer, died on the 3d inst., at his residence in New York. He was born in the north of Scotland on March 8, 1824, and when a child came to this country with his parents. When ten years old he was apprenticed to a blank-book manufacturer. After nearly forty years of hard work he began business on his own account in 1874, and in 1878 founded the George T. Patterson Stationery Company, of which he was the head until he gave up business a few months ago.

#### BUSINESS NOTES.

CHICAGO, ILL.—H. D. Chapin, bookseller, has sold his stock to John E. Burton, who intends to open the big bookstore, etc., that he talked of doing a few years ago, when Mr. Chapin turned over his stock to him. Mr. Chapin has gone to Mexico to meet Mr. Burton at his extensive mines, and expects to return in a few months, when he will probably be ready to lay out a programme for his own future.

MARIETTA, O.—P. M. Snyder made an assignment, on the 2d inst., being closed by U. S. Marshal, on complaint of W. W. Charlers, of Chicago, Ill. No assignee has been appointed.

NEW BEDFORD, MASS.—Henry S. Hutchinson & Co., booksellers, on the 2d inst. sustained a loss by fire, to the amount of nearly \$10,000, which fortunately is covered by insurance. Messrs. Hutchinson will carry on business at 14 Pleasant Street (Cheapside) until repairs to the damaged building are completed.

NEW YORK CITY.—Wm. C. Wood has been admitted to the firm of William Wood & Co., publishers of medical works.



SALIDA, COLO.—E. P. Chester, bookseller and stationer, has sold out.

SAUGERTIES, N. Y.—Wm. G. Killmer has been appointed receiver of J. B. Sheffield & Son, who recently failed in connection with J. Q. Preble & Co., of New York, and Howard Gillespy was appointed receiver of the Saugerties Blank-Book Co., which was also involved in these failures. The combined direct liabilities of the Sheffield and Saugerties Blank-Book Companies will probably amount to less than \$1,000,000, including all claims made by J. Q. Preble & Co. excepting the endorsements of paper, which Preble & Co. will take care of. Daniel Slote & Co. and the Wabash Manufacturing Co., it is expected, will also take care of their paper.

SCHENECTADY, N. Y.—C. B. Swart, bookseller, is dead.

WINDSOR, MO.—Mitchell & Mitchell, booksellers, have sold out.

### LITERARY AND TRADE NOTES.

THE credit for the clever account of the trouble in the book and dry-goods trade in Atlanta, Ga., reprinted in our columns last week, belongs to *Geyer's Stationer*, and not to the journal we mentioned.

C. H. WOODWARD, known unfavorably in connection with the book publishing swindle in Boston and Providence, R. I., has been convicted in Washington, D. C., for swindling three persons out of \$100 each in the same manner, and was sent to the Albany Penitentiary for one year.

BOOKSELLERS have had their three days' business; they can now lay on their oars for the coming eleven months and twenty-four days, and live upon the profits of the last three days *if they can*. If there is not a reconstruction of this branch of business it will become extinct; in fact, it is well-nigh extinct already, there is scarcely an educated bookseller in business in this country.—*Rider's "Book Notes."*

THE annual dinner of the Typothetæ in honor of Franklin's birthday will be held this year at the Brunswick, New York City, on the evening of the 17th inst. No effort has been spared to make the affair a very enjoyable one. Among the speakers expected are Murat Halstead, of Cincinnati; Col. Horace T. Rockwell, of Boston, President of the National Typothetæ; Clayton McMichael, of Philadelphia; Edward Eggleston, Isaac H. Bailey, and others.

THE J. B. LIPPINCOTT Co. announce as in press several books in various departments of literature. In fiction there will shortly appear "Old Country Life," by F. Baring-Gould, and "Starlight Ranch, and other stories of army life on the frontier," by Captain Charles King. The "Recollections of George W. Childs," published serially in *Lippincott's Magazine* are almost ready in book-form. Of educational and scientific value will be "The Third Reader," by Eben W. Davis; and "Elements of Trigonometry," by Prof. E. P. Crawley; and of importance in medicine, "Therapeutics of Diseases of Women," by J. M. Keating, and "A Text-Book of Clinical Diagnosis," by James Cagney, translated from the second edition with additions by Dr. William Sterling, of Owens College, Manchester.

### BOOKS WANTED.

*In answering, please state edition, condition, and price, including postage or express charges.*

JOHN ANDERSON, JR., 99 NASSAU ST., N. Y.  
Procopius' "Histories," English tr., with the "Editions" and "Anecdotes."  
Life of Sir Wm. F. P. Napier.  
Buffalo Directories, 1832-42.

BRENTANO'S, 5 UNION SQUARE, N. Y.  
Tin Trumpet, pub. Phila., 1834.  
All vols. American Almanac, cl., from 1868 to 1874 incl.  
Moncrief's Dramatic Works in English.  
Grafita D'Italia.  
Half Blood.  
Headless Horseman.  
Quadroon.  
White Gauntlet.  
Marooned.  
Wild Huntress.

Mayne Reid.

BRENTANO'S, 1015 PA. AVE., WASHINGTON, D. C.  
William Henry Letters, by Mrs. A. M. Diaz.

ROBERT CLARKE & CO., CINCINNATI, O.  
Simcoe's Journal of the Queen's Rangers pub. in N. Y. in 1843.  
Thiers, Consulate and Empire, English tr.  
Smith's Old Redstone.

CRANSTON & STOWE, 57 WASHINGTON ST., CHICAGO, ILL.  
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